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May 17, 2021

Reagan Quarterly

To our friends and clients,

We are excited to release the third edition of Reagan Quarterly, our new quarterly update of the insurance distribution marketplace.

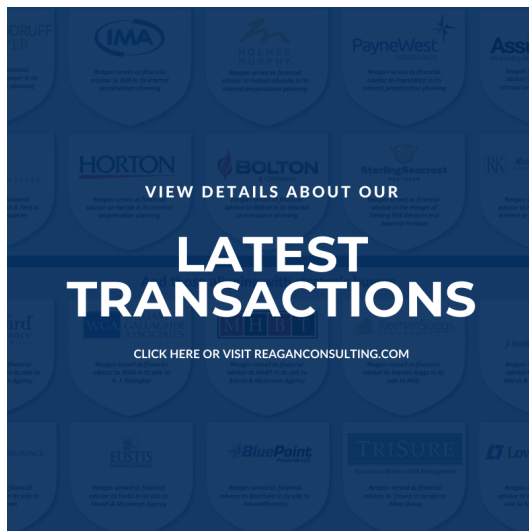
Key highlights include:

- Organic growth in 2021 is off to a strong start. Q1 organic growth totaled 5.5%, the highest quarterly result since the pandemic hit the US economy last spring.
- The five largest public brokers experienced higher-than typical organic growth in Q1 (7.0%). In Q1 last year, this group posted 4.0% organic growth.
- Although still positive, quarterly increases in Global P&C pricing moderated for the first time since Q4 2017.
- COVID-19 driven expense savings continued into 2021, as brokers hit yet another all-time high in profitability in Q1.

2021 M&A activity to remain at record high levels.

Should you have any questions, please contact Tom Doran at tom@reaganconsulting.com or 404.869.2534.

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